

Oportunidades de negocio SECTOR SERVICIOS Y RETAIL



Agents and distributors of charcoals and disposable barbecue grills are requested by a Cypriot producer.

A Cypriot company, which is a leading national producer and wholesaler of charcoal and disposable barbecue grills, is seeking partners for commercial agency and distribution services agreement. Potential partners would represent and sell the Cypriot company's products (charcoals, barbecue grills) in their countries.

BOCY20160322001

German company is producer of fertilizers, animal feed additives and agricultural chemicals and seeks distributors.

The German company produces innovative effective products for crop production, animal nutrition, animal husbandry and aquaculture and searches distributors for its products. Envisaged cooperation is under a distribution services agreement.

BODE20160429001

Wholesaler of leftover stock, overproduction of German products is searching for partners worldwide for distribution service agreements.

A German-based wholesaler deals with leftover stocks, overstocks, overproduction, stocklots and general merchandise of German/European producers. The wholesaler provides almost all types of goods at competitive prices to a wide range of traders. The company is searching for new partners worldwide for distribution agreements.

BODE20170809001

A Japanese trading company is looking for distributors or agents in the EU for a Japan-made premium towel.

A trading company from Japan is looking for distributors or agents in EU-countries for its premium towels. The towels can be characterized as 'beauty care towels'. They remove water without scrubbing and damaging the skin. Moreover, the towel absorbs more water than regular towels, has an antibacterial function and is soft to touch. The company would conclude a distribution services agreement or commercial agency agreement with partners with a network in premium household products.

BOJP20170202001

South Korean manufacturer of household electronic products seeks agents/distributors in Europe.

A South Korean company established in 2006 produces a range of electronic products for modern living including warmers and hotplates and wishes to work with potential agency and distributor with to expand their business into overseas markets.

BOKR20160628002

Ukrainian company specialized in manufacturing and distributing knives seeks distribution partners.

A Ukrainian knife manufacturer, focusing on international design and sustainable production, is looking for sales partners in other regions based on distribution services or commercial agency agreements.

BOUA20171121001

An Ukrainian furniture manufacturer is looking for distributors and commercial agents.

The Ukrainian manufacturer specializes in the manufacture of cabinet furniture, where the main task of the company is to create high-quality and inexpensive furniture. The company is looking for partners in order to establish distribution and/or commercial agency agreements.

BOUA20180214001

Greek company manufacturing innovative water heating fireplace inserts is looking for distribution or commercial agency agreements.

A Greek company specialized in the field of metal manufacturing, offers innovative water heating fireplace inserts. This product combines systematic study and excellent materials thereby providing safety and excellent performance as a heating solution. With more than 30 years of experience in the local market, the company is looking for commercial or distribution agreements in foreign markets for introducing and promoting this product abroad.

BOGR20170203001

An Greek innovative social media and web brand monitoring tool is offered under commercial agency agreement and services agreement.

A software as a service tool (SaaS) for web and social media brand monitoring has been developed by a Greek company and is offered via commercial agency agreement and services agreement. The target partners are enterprises willing to monitor their online presence and public relations / marketing agencies interested to measure the online appearance of their clients.

BOGR20170421001

Italian laboratory specialized in perfumes and cosmetic products is seeking distributors and agents.

The Italian manufacturer is based in Florence and is specialized in niche fragrances and cosmetics. The products have been on the market for over 30 years and the company already exports to the USA and Japan. The company offers a wide range of Made-in-Italy exclusive fragrances and natural cosmetics, sold in luxury design boutiques in the heart of the historic centre of Florence. The Florentine laboratory is looking for distributors and / or commercial agents

BOIT20161111002

Russian producer of parts and components for mechanical medicine is looking for customers and agents.

The Russian company is specializing in mechanical engineering offers manufacturing of parts and assembly components for the medicine (medical instrument and equipment like cutting, chiseling, pattern-cutting of metal, bending of steel sheet and fittings, creation of metal parts of any shape and etc.) is looking for partners in foreign countries for conclusion of subcontracting, commercial agency or manufacturing agreements.

BORU20161031001

A Romanian company producer of an innovative cleaning machine for recycling old duvets and pillows is looking for distributors.

A Romanian company is seeking distributors to commercialize mobile workstations for cleaning pillows and duvets. Mobile workstations are particularly adapted to this activity as it cannot be done at home and regular cleaning is essential for health reasons. The process is ensuring the recycling of old duvets and pillows and at the end it provides new covers. The future distributors should have experience in the field of dry cleaning activities.

BORO20161216001

Croatian manufacturer of innovative bedding products for the alternative sector seeks partners.

A Croatian innovative company specialised in the production of bedding, by using special bio crystal mixture in different products is looking for distributors and agents for their products. The company is developing a unique and highly efficient products intended for wellbeing of humans, animals and plants. Product division covers: bedding, dog pillows and horse blankets, and plant energizer.

BOHR20160201001

Producers of wood pellets from the EU and Belarus are requested by a Polish company which offers distribution.

A Polish distributor is looking for producers of wood pellets from the EU and Belarus in order to sell their products in Poland. Distribution agreement is offered.

BRPL20170529001

Brazilian sisal company is looking for distributors to sell its line of carpets, yarns, ropes, nets and other sisal products on the European market.

The company is a leader in carpets, rugs and mats in Brazil. Besides decoration products, they work with yarns, fibers, ropes, nets and other sisal products. The company already exports in several countries, including Germany and Belgium, and is looking for distributors in order to further expand its operation in Europe.

BOBR20170704002

Luxembourg-based cosmetics company is looking for retail distributors.

A small company from Luxembourg proposes professional-quality pedicure and manicure products to consumers, conditioned in individual packaging. The company is looking for retail distributors in Europe and therefore distribution agreements, as well as financial support agreements.

BOLU20170712001

German manufacturer of high quality goat milk soap and accessories seeks distributors and investors.

A German SME has developed a production process which enables it to produce a high quality soap in a traditional cold process on industrial scale. It is particularly compatible, even for very dry skin. The company would like to make use of market opportunities via a distributor already present in wholesale or retail channels for luxury cosmetics worldwide. Furthermore, they would like to find an investor for their business.

BODE20160211001

French distributor of gardening equipment is looking for distributors in Europe.

A French gardening equipment distributor, subsidiary of a renowned American group, is looking for new distributors to trade intermediary services through a distribution services agreement. The company proposes quality, robust and high-quality gardening equipments and accessories and wants to expand in Europe. The company is looking for a distributor having an expertise in gardening products to conclude distribution services agreement.

BOFR20170622001

Mexican company making natural beauty, cosmetic and dermatological products seeks distributors in Europe.

A Mexican company manufactures beauty, cosmetic and dermatological natural products and is looking for distribution agreements in Europe. The potential clients are active in the beauty, dermatological and natural retail sector such as: Spas, naturist centers, beauty clinics, natural and organic beauty shops, dermatological shops, and department stores.

BOMX20170121001

UK company offering premium hair care range is seeking a distribution services agreement with exclusive distributors in order to develop its distribution network internationally.

UK company based in London is looking for European and world-wide distribution service agreements to establish a global presence for its hair care brand. Capitalising on salon expertise this UK brand has developed an exclusive and innovative formula across its collection of shampoos, conditioners, styling products and a hair treatment.

BOUK20170421003

Distributors needed for new, awarded kitchen foil dispensers and holders.

A Romanian company is producing innovative wrap foil dispensers, brackets, shelves and holders, to be used in the kitchen. The dispenser has received awards at international contests, for ease of operation and utility offered. The company is looking for distribution services agreements.

BORO20160208004

A UK manufacturer of bomb cups is looking for distributors in the drinks, hospitality and catering supplies sector.

A UK company is supplying and manufacturing unique bomb cups and other stylish glassware for the drinks business on-trade (bars, restaurants, festivals) and off-trade (groceries, independent alcohol retailers). The company is interested in distribution agreements with distributors, wholesalers and retailers in the drinks, hospitality and catering supplies sector in Europe and other countries.

BOUK20180322001

UK designer of affordable, economical, practical urban bike seeks distributors.

The UK company has designed one of the most innovative, practical and cost effective urban bikes on the market which enables users to transport children or goods whilst being economical to buy and cheap to maintain. The company are now seeking distributors under a distribution services agreement.

BOUK20171116002

UK designer and manufacturer of automotive seat protectors and floor mats seeks distributors

UK company that has been designing and manufacturing seat and floor protection products to suit automotive brands across the globe is now looking to further grow into new markets and seeks distributors under a distribution services agreement

BOUK20180312002

UK manufacturer of luxury tissue paper products made from 100% bamboo is looking for distributors.

A UK company has developed a highly innovative use for discarded bamboo by turning bamboo into luxury tissue products that are available for mass consumption at very competitive prices compared to traditional tissue products made from paper. The UK company's products are highly sustainable and 100% sourced from discarded bamboo trees and do not contain de-inking agents and are therefore kinder to skin than paper based products. The UK company is looking for retail distributors.

BOUK20170503003

UK glass furniture designer and manufacturer seeks distributors.

UK company that designs and manufactures premium-end innovative glass tables and hi-fi units for both domestic, hospitality and corporate environments seek distributors to find new clients under a distribution services agreement. The company has the capability to design uniquely bespoke products in addition to a standard product range.

BOUK20180124001

UK designer and manufacturer of high quality, designer LED (Light Emitting Diode) low energy light bulbs and light fittings seeks partners for a distribution services agreement.

This UK based company is an award winning designer and manufacturer of designer low energy lighting solutions. It offers a comprehensive range of contemporary LED light bulbs, light fittings and accessories and are now looking to expand it's sales by increasing its distribution network in Europe. The company seeks partners in the retail and electrical wholesale sectors for a distribution services agreement.

BOUK20160719001

Hungarian distributor of hardware for doors, windows and furniture accessories looking for cooperation in the framework of commercial agency or distribution services agreement.

Hungarian company dealing with hardwares for doors, windows and furniture accessories would like to distribute its products abroad. Their main products: hardwares, handles, screws, locks, cylinders, glues, wood paintings, drawer slides, hinges, door handles, PU foams, silicons, master key system. They are looking for companies to distribute their products in the framework of distribution services or commercial agency agreement.

BOHU20170508001

Belgian leader company in trendy headwear and accessories is looking for trade intermediaries.

A Belgian brand of headwear (hats, caps,...) and accessories (gloves, scarves,...) is looking for wholesalers/distributors active in textile, fashion and/or accessories' sector, to distribute its products in EU and non-EU countries under commercial agency or distribution services agreements.

BOBE20170131002

Czech manufacturer of hand-made retro bikes with highly innovative components seeks distribution partners.

Czech producer of hand-made, design awarded bicycles have brought original retro design and modern technologies together. Innovations include maintenance-free belt drive, built-in dynamo, electronic shift gear and built-in lubing-free gearbox. They meet customer's demands for both urban and countryside rides, sport and relaxation. Company seeks distribution partners skilled in representation of upscale products on the basis of distribution services agreement.

BOCZ20161104001

French company specialized in bathroom furniture and equipment customization is looking for distributors.

French company working in wellness luxury equipment specialized in bathroom furniture and equipment customization is looking for distributors working in the sanitary and bathroom equipment market.

BOFR20170224001

A Singapore company is looking for distributors to distribute their soluball cleaning solution in Europe.

The Singapore company had identified the need and the potential for an alternative floor-cleaning method. Floor detergents today are all stored in bottles, which are heavy and bulky, hence cumbersome to use. The Singapore company has created a more environmentally-friendly and convenient floor cleaning method soluball solution and is looking for distributors to distribute their cleaning solution across Europe through a distribution services agreement.

BOSG20170717002

UK company who designs and supplies high quality signs and display products is looking for commercial agents.

A UK company is looking for commercial agents to market their range of illuminated signage and displays which they design and build for a wide range of clients across several different sectors.

BOUK20170915002

Irish company manufacturing a new waist worn light for running and walking is seeking distributors or reseller through commercial agency or distribution services with knowledge of the running/sports retail markets.

This waist worn light for running and walking, has innovative features including rechargeable li-on battery, dimmable powerful 210 lumens front torch, 2 rear flashing lights, pocket for phone/accessories, water resistant material. The Irish company is seeking resellers/distributors, through a commercial agency or distribution services agreement ideally with existing contacts in running retail/distributor outlets.

BOIE20170802001

An Irish company manufacturing an innovative product which keeps plastic refuse bags open while being filled seeks distributors/partners.

An Irish company based in the Midlands has designed and developed a product that will hold a plastic refuse bag open while being filled. They are looking for partners in distribution or licensing to expand into Europe. The product is suitable for resale from hardware and DIY stores. It could also be sold direct to local authorities, industry or healthcare sector. It is unique from other products on the market due to the multifunctional ways it can be used.

BOIE20170123001

A French manufacturer of sport equipment and sport enclosures for professionals is looking for distributors in Europe.

A French company manufactures and sells sports equipment such as sport enclosures and nets reserved for professionals (merchants, web sellers, fence installers, public works, etc...) is looking for distributors in Europe.

BOFR20161010002

Unique Murano artisan lamps available for Commercial agency agreements.

An Italian artisan company located in Veneto produces a special lamp model, an abatjour for bedroom or living, using Murano Glass. It is a handmade product of design for furniture and interior design retailers who want to have special offers for their own customers. The company would like to establish business partnerships with retailers in Europe even for low quantity orders. Distribution services agreements and commercial agency agreements are envisaged as types of partnership.

BOIT20161018002

An Italian craft company producing pasta is looking for distributors and importers in order to enlarge its sale network abroad.

A small Italian producer of organic pasta, by a special production process exploiting three types of semolina, is looking for distributors, wholesalers and importers to sign a distribution services agreement.

BOIT20171031001

UK sports training equipment developer seeks commercial agents and distributors for novel football training aid.

A UK based SME experienced in the provision of football coaching and training has developed a novel range of goalkeeper training equipment. Their training apparatus randomly alters the balls trajectory, recreating deflections to develop goalkeeper hand-eye coordination and reaction times. The system has been endorsed by UK Premier League and international goalkeepers, and clubs. They seek to develop international markets through commercial agency and distribution agreements for their products.

BOUK20161219002

UK manufacturer of power assisted exercise machinery seeks agents or distributors overseas.

This UK manufacturer of power assisted exercise machinery has developed a comprehensive suite of equipment for the non-traditional gym user market. With a range of machines designed to isolate and assist exercise for each body part, the machines are popular with the more mature and less physically able. After a recent expansion in the UK, the company is now looking for distributors and agents overseas to promote the equipment and increase its presence internationally.

BOUK20160429001

UK distributor of professional hairdressing and beauty products is looking for distributors in Europe.

This leading UK supplier of electrical devices for hairdressing and beauty sector is looking for experienced distributors to expand its market into Europe, through a distribution services agreement. Products include hair dryers, straighteners, brushes, sundries and more.

BOUK20170823003

Distributors/ stockists sought for award winning UK manufacturer of "free-from" organic skincare products.

This UK-based company produces organic skincare products suitable for any skin type but specially formulated for those with sensitive or allergic skin. All products are vegan, 100% plant-based, free from gluten, nuts and dairy and include a range of fragrance-free products. The company is keen to expand its overseas sales and is, therefore, looking for potential additional distributors/stockists in Europe and further abroad.

BOUK20171106002

A UK company offers hair bleach powders for distribution.

A UK company is looking for distributors to existing hair and beauty brands and salon chains across Europe for its hair bleach powders.

BOUK20170301002

Distributors and agents sought by Turkish company for aluminum, PVC profiles, solar cooker (solar vacuum tube).

A Turkish company specialised in manufacture of aluminum, pvc profile, solar cooker (solar vacuum tube) is looking for distributors and agents which have good relations with wholesalers through all European markets. The company produces widely industrial products such as aluminum, pvc profile and solar cooker (solar vacuum tube) with high quality standards and delivers to the local and national supply chains. The products fulfil all Turkish and European standards.

BOTR20160602002

Distributors and Commercial Agents sought by Turkish company for packaging.

A Turkish company specialised in manufacture of packaging is looking for distributors and commercial agents which have good relations with wholesalers through all European markets. The company produces widely industrial products with high quality standards and delivers to the local and national supply chains. The products provide all Turkish, and European standards.

BOTR20160607001

A Turkish company specialized in natural stones, marbles, tiles, mosaics, granites and travertines is looking for commercial agencies and/or distributors and subcontracting services.

The Turkish company is located in Adana/Turkey and specialized in manufacturing natural stones, marbles, tiles, mosaics, granites and travertines. The company is looking for commercial agencies, distributors and experienced subcontractors from all over the world within the network. The products meet all Turkish and European standards.

BOTR20170816001

A leading Israeli company is looking for distributors for its innovative finger protection kit for doors.

A leading Israeli company, in the field of plastic manufacturing, has developed an innovative anti-finger trapping product. The door fitting is a simple and economical safety measure, particularly in situations where children or the elderly could sustain finger trapping injuries. The company is looking for a distribution agreement for the innovative product.

BOII 20170726001

A UK producer of handmade scented soy wax candles is looking for distributors, retail agents in Europe.

A UK company is looking to expand into new markets across Europe and require retailers or agents for their range of handmade scented soy candles.

BOUK20170518003

Russian distributor seeks teaching material and methodology developer.

A Russian company specialized in distribution of new educational methodology and materials (non-software) is looking for developers of such production in EU countries to adopt and sell the European products in Russia under a distribution services agreement.

BRRU20160516001

Maltese company seeks suppliers or distributors of 3D printing consumables for a commercial or distribution agreement.

A Maltese start-up company involved in 3D printing is looking for suppliers/distributors/manufacturers of PLA (Polylactic acid) pellets for a commercial agency agreement or for a distribution agreement

BRMT20171215001

UK company seeks producers of innovative gifts and accessories for distribution.

A UK South West company specialising in innovative, quirky, problem solving, lifestyle and homeware accessories and gifts, with extensive experience in retail sales and connections to high end department stores, multiple mail order, online and high street gifting and homeware retailers seeks new products from international producers to act under distribution or commercial agency agreements.

BRUK20180214001

A Slovak e-shop for luxury wallpapers (paper, vinyl, wall-to-wall) is looking for new suppliers under a distribution services agreement.

The Slovak e-shop, targeted at general market clients in search of wallpapers, seeks quality wallpaper suppliers that can either be direct manufacturers or distributors of wallpapers. The company seeks European suppliers interested in a distribution services agreement.

BRSK20180327001

Belgian commercial intermediary for household electrical appliances and electronic smoking devices is looking for partners looking for a local representative on the local market.

A Belgian retail company is specialised in electronic smoking devices and household electrical appliances, like radiators, ovens, fridges, microwaves, washing machines. The company wants to represent foreign companies providing these products on the local market under either agency or distribution agreements.

BRBE20160219001

Belgian commercial intermediary for household electrical appliances and electronic smoking devices is looking for partners looking for a local representative on the local market.

A Belgian retail company is specialised in electronic smoking devices and household electrical appliances, like radiators, ovens, fridges, microwaves, washing machines. The company wants to represent foreign companies providing these products on the local market under either agency or distribution agreements.

BRBE20160219001

A Turkish dealer looking for suppliers of kids furniture from Germany, Italy, Netherlands, Spain and USA under a distribution services agreement.

A Turkish retailer specializing in kids furniture, is looking for European and US suppliers. The company is looking for new products to add to its portfolio. Suppliers would need to be flexible early in the partnership until products are established and suppliers with drop-shipping options would also be considered. The company expects to conclude a distribution services agreement.

BRTR20161214001

German commercial agent is looking for manufacturers of cardboard packaging and shrink sleeves for a commercial agency agreement.

A German well-established commercial agent with excellent contacts to relevant clients is looking for cardboard packaging products and shrink sleeves in order to represent these products in the German market under a commercial agency agreement.

BRDE20160803001

A various construction materials wholesaler and retailer from Lithuania is offering distribution services.

A company from Lithuania, active in the field of building and construction materials wholesale and retail, wants to broaden their product range and therefore is searching for new suppliers and offering distribution services agreement.

BRLT20161005001

An Israeli company is keen to act as a commercial agent of accessories and parts from the gas and camping market.

An Israeli privately owned innovative import and marketing company, active for more than 5 years, seeks camping accessories and gas products for the home and industrial use. The company is interested in a commercial agency agreement with potential suppliers and manufacturers worldwide.

BRIL20170122001

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