

## Oportunidades de negocio

### SECTOR AGROALIMENTARIO – FRUTAS Y VERDURAS



#### **Producer of fruit and vegetable preserves looking for distributors and agents.**

A small Armenian company, which is specialized in production of fruit and vegetable preserves, is looking for partners under a distribution services agreement or commercial agency agreement.

BOAM20171120001

#### **French manufacturer of healthy snacks seeks agents and distributors.**

A French company producing dried fruits and vegetables and healthy snacks is looking for potential distributors or agents specializing in gourmet products.

BOFR20161220002

#### **Polish producer of bee honey, mead, liqueur and vodka is looking for distributors, agents and partners.**

The Polish company situated in north-east part of Poland has been producing bee honey for 52 years. Other company products are mead, liqueur and vodka. The company is looking for the partners under the joint venture, commercial agency, distribution services and franchise agency agreements.

BOPL20160719001

#### **Polish producer of energy drinks, isotonic drinks, vitamin drinks, orangeade searches for distributors and commercial agents worldwide.**

A Polish manufacturer of energy drinks, isotonic drinks, vitamin drinks, orangeade is looking for business partners in the EU and from the other countries. The company has been producing its products since 1996. Now the Polish company offers the possibility of manufacturing products with many different flavors. The company would like to reach a wide group of distributors and business agents.

BOPL20170530002

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**The producer of organic dried fruits is looking for distributors and agents.**

The Armenian company produces high quality organic dried fruits that do not contain sugar, colorants, preservatives or any other additives. The company is looking for distribution services agreement and commercial agency agreement.

BOAM20170123001

**An Armenian producer of canned fruits, natural juices and pickled vegetables is looking for agents and distributors.**

The Armenian company, which has more than 85 years of experience in production of canned fruits, natural juices, preserves and pickled vegetables, is looking for agents and distributors.

BOAM20170309001

**The Armenian producer of jams, dry-fruit candies and fruit beverages is interested to establish commercial agency and distribution services agreements.**

The company based in Armenia produces jams, dry-fruit candies and fruit beverages that contain only natural ingredients. This company is specialized in production of healthy food with the innovative approach. The company is looking for agents and distributors to cooperate under commercial agency agreement and distribution services agreement.

BOAM20170704001

**Albanian company gathering and packaging vegetables and fruit is looking for distributors.**

An Albanian company is specialized in gathering and packaging vegetables and fruits. The company gathers and exports vegetables and fruits, such as blackberries, apples, cherries, tangerines, tomatoes, peppers and cucumbers. The company is looking for commercial agents or/and distributors to sell its products.

BOAL20161101002

**The Ukrainian company specializing in processing of tomatoes in Central and Eastern Europe is looking for distributor.**

The Ukrainian company specializes in tomato paste and tomato-based products, ketchup and red sauces, as well as mayonnaise and mayo-based sauces, and dressings. The company is looking for foreign food distributors active in the healthy food sector for commercial agency agreement or distribution services agreement, in addition to retailers for private label products under the manufacturing agreement.

BOUA20180202001

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**A French company specialised in wood wool pads is looking for distributors of packaging for fruits and vegetables.**

A French SME is manufacturing ecological wood wool solutions for packaging, especially wood wool pads used as lining for trays to protect and enhance fruits and vegetables. The company seeks partners in Europe, especially Italy, Portugal & Spain, through distribution services or commercial agency agreements.

BOFR20170803001

**Distributors of Polish fresh apples and dried fruits sought.**

A small Polish family business specializing in growing apples and manufacturing dried fruits (apples, pears, plums, raspberries, strawberries, cherries, black currants, red currants) is looking for trade intermediary services. Cooperation based on a commercial agency or distribution services agreement is considered.

BOPL20161208001

**Trade intermediary services are requested by Polish producer of fruit teas.**

A Polish SME specializing in manufacturing of organic products like fruit teas and jams is looking for agents and/or distributors from abroad in order to represent and/or sell its product in their countries. The collaboration based on commercial agency or distribution services agreement is considered.

BOPL20161228001

**Dutch supplier of exotic fruit is looking for business partners.**

The Dutch SME is a versatile worldwide supplier of fresh fruit with own facilities in Mexico. The company is looking for business partners that can help to commercialize its premium conventional and organic fruit in all European countries. Collaboration is sought in the framework of a distribution or commercial agency agreement.

BONL20170829002

**Turkish SME producing vegetable seeds by using conventional and modern breeding methods from their genetic resources is looking for partnerships to sell products to the foreign markets.**

A Turkish company from Antalya is specialised in the vegetable seed breeding & production for agricultural products such as tomato, cucumber, melon, watermelon, courgette, aubergine and squash. The company would like to co-operate with potential partners involved in the sales of such seeds. It looks for a company to have commercial agency agreement, distribution services agreement along with joint venture opportunities to distribute their seeds in the foreign markets.

BOTR20171211002

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**Leading Qatari agriculture and food distribution company seeks suppliers of fresh fruit, vegetables, and various food products.**

The Qatari company is a leading agriculture and food distribution company with operations ranging from turnkey farming projects to supply of flowers, fresh fruits and vegetables to the local market. It is looking for suppliers / producers of food products through a distribution services agreement.

BRQA20171219001

**Romanian fruit importer and distributor is looking for new partnership opportunities.**

With a variety of products, which stands by the quality and reputation of the most important European brands in the industry, being exclusive distributor for a prestigious Italian fruit producer, the Romanian company serves every retailer who wants the best for its clients. The Romanian company is willing to explore new opportunities to import from quality fruit producers in Europe, in order to enlarge its products portfolio.

BRRO20160919001

**Fruit and vegetable processing equipment needed by Romanian commercial agent.**

A Romanian technology provider is searching for manufacturers of equipment for fruit and vegetable processing. The company offers its services as a distributor or commercial agent. Potential partners are manufacturers of: juice production technology, jam production technology, fruit and vegetable processing technology; offering entire line production or just specific part/equipment/machinery.

BRRO20180110001

**A Serbian company engaged in import of fresh fruits and vegetables offers to act as the distributor.**

A Serbian company engaged in export, import, wholesale and distribution of fresh fruits and vegetables offers to act as the distributor for these products on the Serbian market. This well known company from western Serbia, has a very good network of domestic and foreign partners and operates under the HACCP standard.

BRRS20161206001

**A Polish company is looking for suppliers of frozen exotic fruits.**

The Polish company specializes in the distribution of frozen food e.g. fruits, vegetables, vegetable blends, frozen soups and dishes. It is looking for suppliers which in their offer have frozen exotic fruits such as pineapple, mango, kiwi, papaya and others. The company offers cooperation on the distribution services agreement.

BRPL20171127001

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**A Polish based food company seeks producers/suppliers of raw, edible nuts and dried fruit under distribution services agreement.**

A Polish company specializes in supplying raw, edible nuts and dried fruit would like to establish co-operation agreements with new producers/suppliers of these products under distribution services agreement

BRPL20171003001

**A Polish food company seeks suppliers of nuts, seeds and dried fruit under distribution services agreements.**

A Polish company that specializes in distribution of nuts, seeds and dried fruit for B2B sector and HoReCa would like to establish co-operation agreements with new producers/suppliers of these products under distribution services agreement.

BRPL20170922001

**Healthy snackings, certified organic with the possibility of private label development, are required for distribution in France.**

A French company, already engaged in organic beverages, is looking for new European partners such as manufacturers, retailers or distributors of healthy and organic snacking (vegetable and fruit chips, raw chocolate bars, fruit bars) with private label, in order to distribute them in France.

BRFR20170331001

**Danish company seeks producers/supplier of organic nuts and seeds.**

A Danish import and retail company that specialises in organic foods is looking for producers of organic nuts and seeds to act as a distributor on their behalf on the Danish market. Specifically, the company is looking for almonds (Marcona), walnuts, cashews, pine nuts, pistachios, Pecan nuts and Brazil nuts.

BRDK20160901001

**Romanian company from frozen food sector is looking for fresh vegetable producers.**

A Romanian company specialized in processing fresh fruits and vegetables by fast freezing, seeks producers of fresh vegetables (peas, green beans, peppers, broccoli and cauliflower) in order to conclude long-term collaborations based on distribution services agreements.

BRRO20170521001

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