

Oportunidades de negocio SECTOR AGROALIMENTARIO



Cypriot consultancy firm is offered to become an agent for consumer goods.

A Cypriot consultancy firm is willing to act as an agent in the framework of a commercial agency agreement in order to represent other companies' food, beverages and other consumer goods in Cyprus.

BRCY20160616001

Romanian company, specialized in the production of meat is offering trade intermediary services.

A Romanian company, involved in pork meat manufacturing wishes to find new European suppliers of live pigs under a distribution services agreement.

BRRO20171121001

Polish company from food sector offers distribution services.

A company from the region of central Poland, which represents private sector, has been working on the market since 1990. The company distributes cream, goat's milk, cow's milk, Greek yogurt, feta cheese, food supplements, organic food for both commercial units as well as retail chains. The company offers distribution services for suppliers of food products mainly from Italy, Greece, Spain and other countries.

BRPL20161010003

Polish SME acting in the feed and food branch is looking for feed components producers and offers itself as a distributor or agent.

A Polish SME, acting in the feed and food market, is looking for feed components producers. Feed components will be used for the production of fodder for fishes, birds, fur and farm animals. The company is looking for business partners and offers itself as a distributor or agent. Due to the fact that the company has long and rich experience in the distribution process, it can therefore offer cooperation at a high level.

BRPL20170518001

Más info: Alicia Bueno Sancho-Tel. 971 710 188 - abueno.internacional@cambramallorca.com

A Polish company specialised in mineral fertilizers manufacturing and selling is looking for manufacturers of mineral fertilizers to become their distributor.

A Polish manufacturer and distributor of mineral fertilizers is searching for business partners – manufacturers of mineral fertilizers whose products it can be distributed on the Polish market. The company would like to initiate cooperation under distribution services agreement or commercial agency agreement.

BRPL20170811001

A wholesaler and retailer of natural products is looking for health products for pets (oils, herbs etc) under distribution agreement.

Polish wholesaler and retailer of highest quality natural products with established position on the market is looking for products for pets. The company would like to cooperate based on distribution agreement but under private label. Food additives should be based on natural oils, herbs, herbal and/or oil mixes.

BRPL20170823001

Serbian company is looking for producers/suppliers of organic (bio) sugar cane

A Serbian company that has been in the organic food processing and manufacturing business since 1991 is searching for a producers/supplier of organic (bio) sugar cane for a distribution agreement.

BRRS20160818001

A Polish food company seeks suppliers of nuts, seeds and dried fruit under distribution services agreements.

A Polish company that specializes in distribution of nuts, seeds and dried fruit for B2B sector and HoReCa would like to establish co-operation agreements with new producers/suppliers of these products under distribution services agreement.

BRPL20170922001

A Polish based food company seeks producers/suppliers of raw, edible nuts and dried fruit under distribution services agreement.

A Polish company specializes in supplying raw, edible nuts and dried fruit would like to establish co-operation agreements with new producers/suppliers of these products under distribution services agreement.

BRPL20171003001

Más info: Alicia Bueno Sancho-Tel. 971 710 188 - abueno.internacional@cambramallorca.com

Romanian honey processing company seeks producers / suppliers of quality bulk honey under distribution services agreements.

A Romanian company located in South-Eastern Romania, specialized in producing, packaging and trading of different varieties of honey, is looking for bulk honey suppliers / direct producers. The honey must be in full compliance with EU requirements. The company is interested in long term partnerships under distribution services agreements.

BRRO20171129001

Portuguese pastry and confectionery seeks suppliers of ground spices for distribution services agreement.

A Portuguese company from Madeira Island, specialised in the manufacture of traditional regional cakes, biscuits and candies, such as honey cake (sugar cane honey), honey biscuits and candy, is looking for ingredients suppliers, namely ground spices (nutmeg, clove, anise and cinnamon) to establish a distribution services agreement.

BRPT20170426001

Romanian company seeks suppliers of natural food products and superfoods for distribution agreements.

A Romanian company specialized in the wholesale of natural food products and superfood is looking for producers and/or suppliers of natural food products and superfoods, able to deliver in bulk. The Romanian company is offering cooperation under distribution services agreement.

BRRO20170224001

Hungarian SME specialized in wholesale of basic materials for food industry seeks new suppliers.

The medium sized enterprise was established in its current form in 2014 in Hungary. Its main activity is wholesale of basic materials for food products and food industrial processes, which are mostly imported from abroad. The company is looking for new suppliers under a distribution services agreement.

BRHU20170322001

South Korean intermediary trading company in food sector seeks suppliers in Europe.

A South Korean company specialized in intermediary trading of food materials is looking for European business partners to supply the Korean company under a distribution agreement. This company has been specialized in this field of area since 2014 and focuses on international food sourcing.

BRKR20170419001

Más info: Alicia Bueno Sancho-Tel. 971 710 188 - abueno.internacional@cambramallorca.com

A Polish company offering high-quality organic and conventional food products is looking for new suppliers

Polish wholesaler and retailer of wide range of high quality health food products including: herbs, spices, extracts, dried fruits, powders, oils and many more, is looking for companies that will supply them with any of the requested products. The company is interested in adding specific goods to their portfolio and selling them under their own label. The interested cooperation type is distribution service agreement.

BRPL20170626001

Romanian wholesaler of agricultural products: seeds, pesticides, fertilizers, gardening tools, etc., is looking for new products to distribute.

Located in Transylvania, a Romanian company is specialized in offering to its customers on the internal market the following categories of agricultural products: seeds, pesticides, fertilizers, gardening tools, etc. The Romanian company is interested in enlarging its offer of products by finding foreign manufacturers of the above mentioned agricultural products for distribution agreements.

BRRO20160606001

A Polish company, specialized in technologies for extraction and handling of bulk materials, is willing to become a representative and/or distributor on the basis of commercial agreement and distribution agreement.

A Polish company is specializes in technologies and machinery for extraction and handling of bulk materials. The company wants to become an agent and/or distributor in order to represent and distribute its partner's products/services on the basis of: commercial agency agreement and distribution services agreement.

BRPL20171128002

The Armenian natural honey producer is looking for agents and distributors.

The company based in Armenian is specialized in production of natural multi-floral honey and is offering to cooperate under distribution services agreement and commercial agency agreement.

BOAM20171016001

The Armenian producer of canned food, compotes and jams is looking for agents and distributors.

The Armenian company active in food industry sector offers a various types of canned food, compotes and jams. The company is looking for cooperation with foreign partners in order to conclude a distribution and/or commercial agency agreements.

BOAM20171030001

Más info: Alicia Bueno Sancho-Tel. 971 710 188 - abueno.internacional@cambramallorca.com

Trade intermediary services are requested by Cypriot producer of organic extra virgin olive oil.

A Cypriot company, specialized in producing organic extra virgin olive oil, is looking for gourmet food stores in Europe and beyond in order to represent and sell its product in their countries.

BOCY20170113001

Partners for commercial agency and/or distribution services agreement are requested by a Cypriot wholesaler of Cypriot foodstuffs.

A Cypriot wholesaler of a wide range of foodstuffs and perishables products (fruits, vegetables, dairy products, etc) is seeking partners from abroad for trade intermediary services agreement. It is looking for agents and distributors from EU countries and beyond in order to represent and sell its products in their territories.

BOCY20170124001

Premium food products from Cyprus are offered.

A brand-new Cypriot company is looking for business partners to represent, promote and sell their handmade jams and other artisan food products under a distribution or commercial agency agreement.

BOCY20170508003

Leading German producer of high quality rapeseed oil seeks distribution partners.

A well established German company, active in the field of natural oil production, is producing a high-quality rapeseed oil for cooking purposes and technical applications. The company is looking for experienced distribution partners in all regions covered by the Network. The partnership is envisaged as a distribution services agreement or commercial agency agreement.

BODE20170209001

French manufacturer of healthy snacks seeks agents and distributors.

A French company producing dried fruits and vegetables and healthy snacks is looking for potential distributors or agents specializing in gourmet products.

BOFR20161220002

Polish honey producer seeks agents and distributors.

A company based in Poland, specialised in the production of many types of honey is looking for new partners abroad under distribution and commercial agency agreements.

BOPL20180112003

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Greek company specialized in the production of high quality fresh and frozen ready meals and finger food is looking for agents and distributors.

The Greek SME has been operating since 1997 in the production of high quality fresh and frozen premium ready meals and finger food for supermarkets, foodservice, retail, airlines etc, for domestic and foreign markets. All their products are hand made without additives or preservatives and certified. The company is interested in commercial or distribution agency agreements.

BOGR20171220001

Irish producer of artisan farmhouse goat cheese seeks a commercial agency or distribution type agreement for its range of goat cheese products.

This Irish family-run company and farm produces artisan cheese from the milk of its herd of free-range goats. For the cheese-making process, the company uses modern production techniques and has the capability of producing large quantities of goat's cheese in a variety of formats for a varied customer-base. The company is accredited by the British Retail Consortium (BRC) for its production process. The type of partnership sought is a distribution or commercial agency agreement.

BOIE20161104001

Jordanian company in the industry specialized in sesame products is looking for trade distributors and agents in EU markets.

A Jordanian trade company established in 2008, added the food industry into its lines in 2014 producing oriental food products such as sesame seeds paste, Tahini, Halva, etc. looking for trade distributors and agents to distribute their products in EU markets

BOJO20170413001

Japanese company is seeking a trade partner in Europe for their traditional soup.

A Japanese company is seeking for a distributor or a commercial agency partner for their Japanese soup stock called 'dashi'. Their product is certified as 'umami' and is based on the traditional Japanese cuisine. The company has several distribution partners in Asia and would like to enter the European market. They expect a long-term partnership under a distribution or commercial agreement with experienced wholesalers and retailers with business channels to restaurants in their region.

BOJP20170803001

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Macedonian company from the food industry (snacks, chocolates, desserts and candies etc.) is looking for opportunities to export its products in European countries (commercial agency agreements or distribution services agreements).

This Macedonian company produces and offers chocolate products, flips, snacks, biscuits, cream spreads, breakfast cereals, ketchup, mayonnaise, powder for instant beverage with vitamins, soups, dressing, spices, puddings, whipped foam and creams, bonbons, etc. The company is looking for new European partners in the framework of distribution services agreements (food importers, retailers, wholesalers, distributors) or commercial agency agreements (agents).

BOMK20160926003

A Macedonian healthy food producer is looking for distributors and importers worldwide under distribution services agreement.

A Macedonian company from the food industry is offering its wide range of health-food products such breakfast cereal, muesli bars, soy products, natural soups etc. The producer is looking for experienced food distributors and wholesalers to introduce the range to their local markets under distribution services and commercial agency agreements.

BOMK20170116003

Macedonian producer of cold pressed oils and dietary supplements is looking for a commercial agency agreement.

Macedonian cold pressed oils producer is offering a large choice of oils of different seeds, both for cooking and drinking purposes, as well as products from the dietary supplements segment. The company is looking for agents to represent it at foreign markets, putting emphasis on its continuous development processes as well as innovations.

BOMK20170117001

A Polish producer of bee honey, mead, liqueur and vodka is looking for distributors, agents and partners.

The Polish company situated in north-east part of Poland has been producing bee honey for 52 years. Other company products are mead, liqueur and vodka. The company is looking for the partners under the joint venture, commercial agency, distribution services and franchise agency agreements.

BOPL20160719001

Polish company specialized in egg trading is looking for distributors and agents.

The Polish company situated in north-east part of Poland specializes in trading of the agriculture products. At present the company is expanding its activity and started selling eggs. Its products are transported safely. The emphasis is placed on the issue of compliance with the principles of health safety. The company is able to provide any quantity of eggs. To sell eggs the company would like to initiate cooperation under distribution service agreements and commercial agency agreements.

BOPL20161227003

Polish company specialized in trading of the agricultural products is looking for distributors and agents.

The Polish company situated in north-east part of Poland specializes in trading of the agriculture products. In its offer there are fodder grain i.e. wheat, triticale, oats, barley and maize, consumer grain (wheat) and protein raw materials i.e. sunflower meal, rapeseed meal and soybean meal. The company is able to provide any quantity of its products. The firm would like to initiate cooperation under distribution service agreements and commercial agency agreements.

BOPL20161229004

A Polish company specialised in vinegar, mustard and ketchup manufacturing is looking for distributors and agents.

The Polish company has been on the market since 1965. The firm specializes in the production of a wide range of vinegar, mustard and ketchup. The company's product, which deserves special attention, is apple vinegar – produced solely from Polish apples, without preservatives, obtained by natural fermentation of apple wine. The company would like to initiate cooperation under distribution services agreement and commercial agency agreement.

BOPL20170117001

Polish producer of hand-made desserts is looking for distributors abroad.

A Polish company producing handmade, exclusive fruit desserts using high quality, natural products such as apples and Belgian chocolate is looking for distributors and commercial agents abroad.

BOPL20171128002

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Turkish company confectionery producer looking for commercial agents and distributors.

The Turkish company is a producer of candy and cocolin is looking for commercial agents and distributors. The company is operating over 30 years and long tradition in production of confectionery with great experiences. Target countries are 54 countries which occur in Europe.

BOTR20160621004

Armenian producer of canned food is looking for agents and distributors.

This Armenian company is producing canned food from local fruits and berries. The company is looking for commercial agency agreement and/or distribution services agreement.

BOAM20170627002

Russian supplier of Siberian honey and herbs seeks trade representatives and distributors.

The Russian company specializes in sales of Siberian honey, herbs and mumijo (shilajit) from an eco-friendly region. The company is looking for partners to expand its sales and conclude distribution services or commercial services agreements.

BORU20160331005

Italian company specialized in quality food and niche products is looking for distributors or agents

Italian company specialized in high quality food products selected in Italy and all over the world is looking for distributors or agents. The products range from spices, directly selected all over the world (saffron, pepper, etc) to quality Italian products (truffles, caviar, etc). The company is interested in concluding distribution or agency agreements to sell or to represent its products in Europe. The advantages are: quality products, customized design and packaging and fair-trade values.

BOIT20161109003

Italian wholesaler of exclusively Calabrian extra virgin olive oil is looking for trading and distribution partners.

The Italian company operates as wholesale trader of conventional and organic Italian extra virgin olive oil produced in the South of Italy. The company is looking for reliable wholesalers, agents and distributors in all European countries. Commercial agency or distribution services agreements are sought.

BOIT20161219002

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Russian producer of floral honey is looking for trade partners abroad to conclude commercial agency.

The Russian producer of floral honey is looking for trade partners in foreign countries to deliver floral honey directly from the beegarden (wholesale, minimal supply is 10 tons). The company is interested in cooperation in the framework of commercial agency agreement.

BORU20170904001

Brazilian producer of “artisanal-like” ice creams in industrial scale is looking for distributors and agents in EU countries.

Brazilian producer of “artisanal-like” ice creams in industrial scale is looking for distributors and agents in European countries, preferably specialized in ultra frozen products. The Brazilian ice cream company have a great expertise in manufacturing premium ice creams on a stick (popsicles, pralines, artisanal-like pallets) and is present in the Brazilian market since 2012 and in 2016 the company did its first exportation to the French market.

BRIL 20161116002

Romanian traditional cheese supplier is looking for distribution services or commercial agency agreements.

A Romanian family run SME, with years of experience in cheese production, has reached a new developmental phase, being now ready to go international as a local supplier of premium matured cheese products. The company is sourcing and providing only the best cheese that Transylvania has to offer. The company is looking for trade intermediaries (distributors, agents) to offer traditional Romanian cheese products on foreign markets.

BORO20170413001

An Irish exporter of live shellfish and fresh fish is looking for trade intermediaries (distributors, agents or representatives) to distribute and or represent its products in new markets across Europe

This family business has been fishing coastal waters on the west of Ireland for 4 generations and has exported fish across the world. They seek to extend distribution of their products by developing trading relationships with agency or distributors in the European Union. They specialise in fresh lobster, brown crab, velvet crab, crawfish, periwinkles, prawns, shrimp and also supply white fish (e.g. turbot) and oily fish (e.g. mackerel). All fish are freshly caught through a network of inshore.

BRIL20161116002

Russian producer of hematogen and sugar confectionery seeks trade representatives and distributors.

The Russian manufacturer of hematogen and sugar confectionery is looking for partners to expand its sales market under distribution services or commercial services agreements.

BORU20160331004

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Italian company producing innovative vegetal mayonnaise is looking for distributors.

An Italian startup from Trentino region (North-East Italy) has developed an innovative food product: a special mayonnaise made only with vegetal ingredients. The main advantage is the possibility for the user to eat a healthier food because of lack of animal-derived substances. The product is compatible with vegetarian diets. The company is looking for new clients in foreign markets such as agents and distributors.

BOIT20171016002

Traditional Portuguese company offers its jams, jellies and marmalade.

Portuguese producer of a range of products stretching from jellies and jams to fruit in syrup, aromatic herbs and spices to infusions of flavoured teas and dry fruits from the Region Centro of Portugal is looking for trade intermediary services for its jellies, jams and marmalade. The most popular jams and jellies are: roses, apple and orange blossom, quince and gooseberry. The Portuguese company is looking for distributors or agents.

BOPT20170405001

Distributors and agents sought by Turkish company for fermented food products, olives, pickles and sauces.

A Turkish company specialised in manufacture of fermented food is looking for distributors and agents which have good relations with large supermarket chains and wholesalers through all European markets. The company produces widely consumed food products such as pickles, olive and sauces with high quality standards and delivers to the local and national supply chains. The products provide all Turkish and European food and health standards.

BOTR20151215006

Manufacturer of awarded bakery and confectionary machines seeks distributors and/or commercial agents.

Polish company producing a full range of bakery and confectionary machines seeks distributors and agents in the UK, Ireland, France, Germany, Portugal and Spain.

BOPL20180130004

Distributors and agents sought by Turkish company for jam, preserve and marmalade products.

A Turkish company specialized in the manufacture of jam, preserve and marmalade products is looking for distributors and agents which have good relations with supermarket chains, wholesalers and hotels in European countries. The company produces widely consumed food products such as 100% natural jam, preserve and marmalade with high quality standards and delivers to the local and national supply chains. The products meet all Turkish, European and World Health Organization (WHO) standards.

BOTR20170518001

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